

# Rob Crewe, BBA

[www.RobCrewe.com](http://www.RobCrewe.com)

☎ 902-456-8742 (902-45 MUSIC) ✉ robcreweaudio@gmail.com

## Certified Audio Engineer

University educated professional with over 20 years of live sound, audio and video production, microphone placement, recording and mixing experience, audio post production experience, 6 years experience multi-cam digital video capture, editing and production. Highly motivated, client/customer service focused, and results driven professional. Dynamic and well organized communicator and educator with a 'can do' attitude. Strong analytical and problem-solving skills. Demonstrated ability to learn and adapt to new technologies. Adept at building productive rapport with persons of all cultures and backgrounds. Comfortable dealing with strict deadlines and thrives on challenges

### Core Competencies

Relationship Building  
Teamwork  
Equipment Maintenance  
Microphone Placement  
Sales & Product Training

Audio Mixing  
Mentoring  
Customer Service  
Organizational Skills  
Communication Skills

Decision Making  
Problem Solving  
Acoustic Panel Design  
Subtractive EQ  
Audio Compression

**Special Skills:** Proficient MS Office, ProToolsHD, Avid Media Composer, FCP – X, Logic-X, RX6, Soundminer, Pitch Correction, Forensic Audio Recovery, Q-Sys, Crestron, Adobe Premier, Audition and Illustrator, audio over IP, Installation, Audio Editing, MIDI, Digital Interface, OBS, Streamlabs, Video Switching, Zoom, Microsoft Teams, Video Conferencing and more.

### Highlights of Qualifications

- 20+ years Experience in various aspects and related technologies of Audio/Video Recording, Editing and Production
- Certified Audio Engineer: Center for Arts and Technology
- 6+ Years experience as a Technical Audio/Visual Installer/Systems Integrator
- 12+ years experience in High End Sales, Sales Training/Coaching and Mentoring
- 4 years experience in Event Coordination/Artist Management for various acts and venues
- 2008 ECMA Stompin Tom Award Recipient & 2020 ECMA Nominee for Blues Recording of The Year
- Demonstrated ability to adapt quickly to new methods and technologies
- Confident Public Speaker

### Relevant Work Experience

**Freelance Audio Engineer / AV Producer and Technician Installer**, Self Employed, Halifax, NS 2010 – 2021

- Coordinating work from a home-based studio, as a Freelance Audio Engineer/Technical Installer and/or Videographer/video editor for many firms through HRM and Atlantic Canada
- Recording, Mixing Audio, Audio Post-Production, Sound Design, ADR and more
- Designing, Building and Installation of Acoustic Treatments
- Installation of Various 70v Audio Systems, Commercial Video Walls, Video Conferencing and Security Systems
- One man mobile Multicam livestream, video capture, and post production ([www.theavcrewe.com](http://www.theavcrewe.com))

**CCTV Technician**, Maritect Investigations, Halifax, NS 2019 - 2020

**A/V Technician**, 3D Datacom, Halifax, NS 2018 - 2019

**Systems Integrator**, Ivans – AV, Halifax, NS 2017 - 2018

**Audio Producer**, Bell Media, Halifax, NS 2010 - 2018

**Audio Engineer / Sound Design**, Halifax, NS 2012 - 2016

*Egg Studios, JourneyMan Films, RPM Productions, NSLC, Curtis Customs, Stillwater Studios & More*

**Tech Team Service Installer**, Nova Communications, Halifax, NS 2014 - 2015

**Audio Producer**, MBS Radio, Halifax, NS 2011 - 2012

**Audio Recordist/Producer**, The 2010 Royal Nova Scotia Tattoo, Halifax, NS 2010

**Audio Engineer**, Eastlink TV, Halifax, NS 2009 - 2011

## Work Experience

- Atlantic Sales Representative**, Advanced Audio Microphones, Halifax, NS 2012 - 2017
- Financial Consultant**, MD Management, Halifax, NS 2007 - 2008
- Provided Financial Planning, Investment, Insurance, Banking and Will and Estate Planning services to Physicians throughout HRM and South Shore, Nova Scotia
- Financial Consultant**, Scotia Private Client Group, Halifax, NS 2004 - 2007
- One of only two consultants in Nova Scotia providing financial planning to high-net-worth clients within the Scotia Bank network
  - Provided seminars and training sessions for product knowledge and sales skills to branch staff and client groups
- Benefits Consultant**, Fraser & Hoyt Benefits, Halifax, NS 2003 - 2004
- Successfully increased market share of Employee Benefit customers in Halifax Metro area through effective prospecting, networking, and cold calling efforts
  - Advised clients on the most appropriate Group Insurance and/or Pension alternatives
  - Educated Staff on their employee benefits coverage
- Account Manager**, Credit Union Insurance Services, Halifax, NS 2002 - 2003
- Effectively managed a territory of Credit Union branches in Atlantic Canada
  - Provided product sales training and sales support to Credit Union management and staff through group presentations, one to one coaching and tele-conferencing
- Financial Security Advisor**, Freedom 55 Financial, Halifax, NS 1996 - 2002
- Starting from scratch, built a successful book of business consisting of individual insurance, investments and group insurance/pension customers
  - As a result of my innovative uses of technology in my sales process, was appointed to a National Advisory Board on the use of technology in Financial Sales
  - Trained New Recruits and Veteran Agents on incorporating New Lap Top Technologies in their financial practice.
- Freelance Musician**  
Various Artists & Events
- Supporting musicians for both studio and live events for respected local, national and international acts..** 1987 - 2021  
Featured in Several CBC Radio interviews
- Tracking & Mix Engineer**, 2010 Royal Nova Scotia International Tattoo, Halifax, NS 2010
- Assistant to George Massenburg**, Tour Tech Annual Convention, Dartmouth, NS 2010

## Education

- Bachelor of Business Administration**, Mount Saint Vincent University, Halifax, NS 1996
- Diploma in Audio Engineering**, Centre for Art and Technology, Halifax, NS 2010
- **Certified Audio Engineer**

Video References/Testimonials: [Click Here https://youtu.be/8pCyhYtL0w4](https://youtu.be/8pCyhYtL0w4)